



# Evolving the Customer Touchpoint Experience

Advanced Customer Portals
Intelligent Document Designs
Streamlined Experience for All

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## At a Glance Contents

Why MPX Makes a Difference	3
Online Customer Portal	4
Innovative Payment Technologies	5
Staff Console	6
Document Redesign	7
Data Security and Quality Controls	8

# Why MPX Makes a Difference

Today's consumers are in control, receiving exceptional service from companies like Amazon, Apple, and other customer-oriented companies.

Consumers are changing the oil and propane business forever, demanding simplicity, value, and instant gratification.

#### **Expecting Full Access Nights & Weekends**

Customers use your online portal more than they call or see you in person. Your portal should elevate their experience and deliver the service they expect.



Whether online or in print, your customers' documents should reflect the same brand personality as your website.

#### **Less Visits, Less Calls - Still Want a Relationship**

If they're not speaking with you in person, your statements and portal should thoughtfully inspire them to use more of your services, with personalized offers based on their relationship with you.

Your customer documents should answer questions and provide clarity, not cause confusion.

#### Your Staff Wants to be Great - Equip Them

Many customers prefer self-service over calling customer service. But when they do call, they expect personalized attention, from someone who knows them and the specifics of their account.

Our portals put all correspondence for each customer at your customer service person's fingertips, resulting in competent and quick problem resolution.

#### **Other Documents**

Duty-to-Warn, budget plan mailings, and other outgoing documents are thoughtfully delivered.

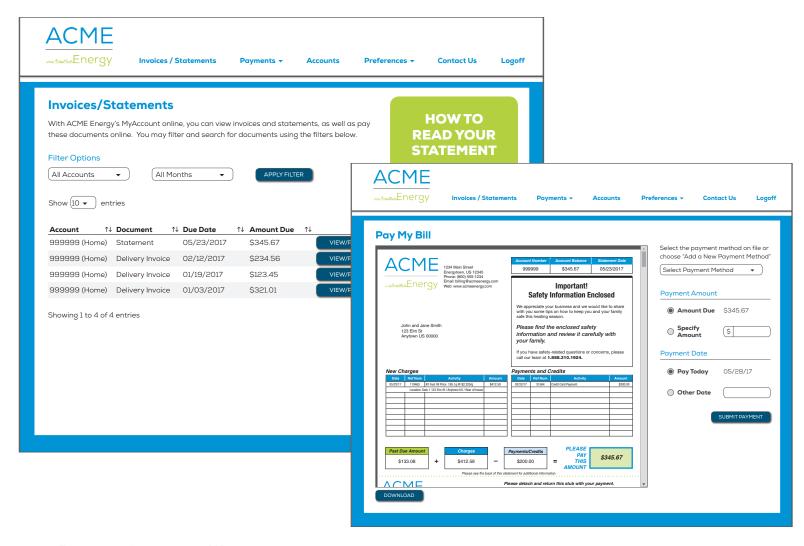
Document imaging and scanning services are also available to ensure ready access to customer history originating as hardcopy physical documents, such as contracts.

#### **Easy Access to Operational Materials**

Fulfillment of operational print materials supports consistency across all channels so that each location team has the materials available to deliver service excellence when called upon.



### Online Customer Portal



#### **Features Customers Want**

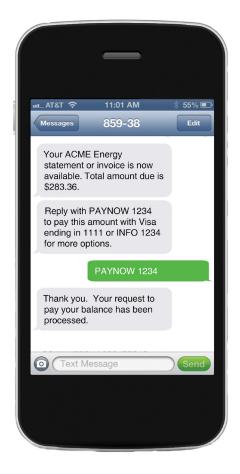
- Make one-time, recurring, or scheduled payments
- Setup automatic payments
- Order product or services
- View bills and other customer communications
- Set notification preferences with email or text messages
- Manage additional users who can access the portal
- Manage multiple accounts from a single user profile
- Access to other documents and communications (either generated by staff or from other physical sources)



# Innovative Payment Solutions

#### **Text-To-Pay**

- Immediate
- Convenient
- Cheaper





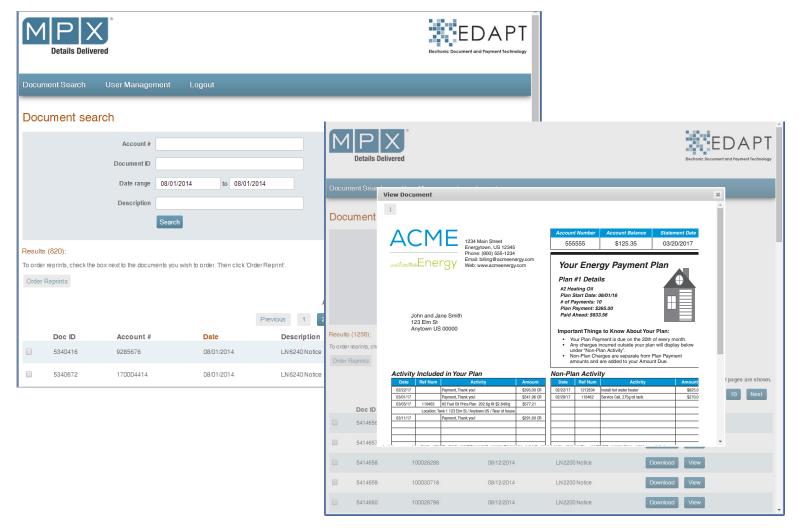
#### **Other Payment Options**

- AutoPay with charge-smart\* automation triggered by statements or API
- Saved payment methods online for easy one-time payments
- Recurring payments based on duration or number of payments made

<sup>\*</sup> **Charge-smart** automation from MPX is an evolution of AutoPay where amounts are calculated based on several factors including document type, account balance, type of amount due (i.e. budget vs non-budget), and duplicate detection.



## Staff Console



#### **Customer Support Tools**

The Staff Console provides standard customer support functionality to help any customer navigate the portal.

#### **Document Search and Reprints:**

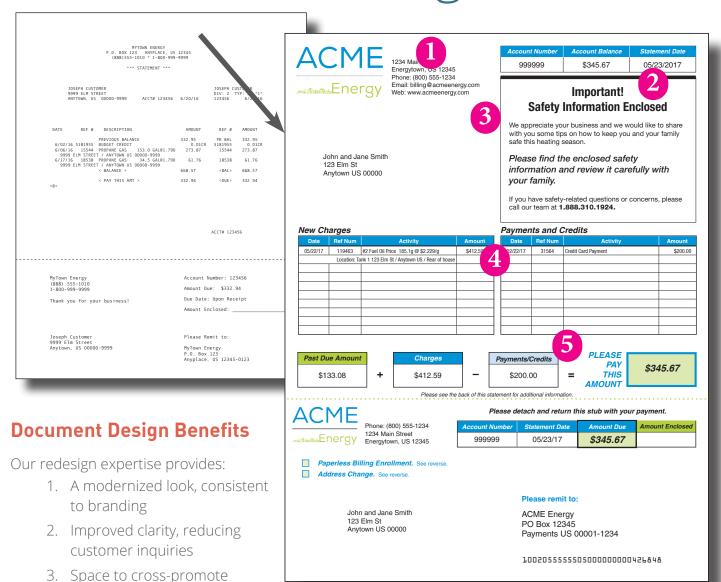
- Staff can view all documents received by the customer, including notifications
- Mailed documents can be reprinted using the same or new mailing address

#### **Customer Payment Support:**

- Details for every payment, completed or scheduled to help with troubleshooting
- Auditing detail to the user level with reason codes



## Document Redesign



- 4. Enhanced data presentation and graphics
- 5. Clear presentation of amount due

products and services

#### **Marketing Integration**

A marketing-based design allows for integrated messaging to communicate relevant and personalized marketing messages or organizational announcements on operational documents.

#### **Strategic Redesign Methodology**

We redesign documents based on our clients' needs without limiting options to a selection of templates.



# Data Security and Quality Controls

#### Security, Accuracy & Privacy

- SSAE No. 18 Level 2 and PCI Level 1 certified. MPX is compliant with strict guidelines set forth by the most demanding industries (i.e. healthcare and banking).
- Audits and quality control systems incorporate digital checks and balances throughout the process. For instance:
  - Calculating a running total for each file or batch that can be matched to a control number. Job will not process through completion without a positive confirmation of these numbers.
  - Processing reports that show piece count per incoming file, requiring approval from the client to proceed before printing can begin.
  - Automated workflow cannot proceed without proper preprocess and successful output.
- The peaks of monthly business are covered by trained, professional per diem staff, (not temps), to fully ensure proper security.

#### **Tracking and Reporting Capabilities**

- Standard MPX audit procedures are in place to ensure data processing and production procedures are completed properly.
- Every step of the production process requires supervisory signoff prior to proceeding to the next step.
- Audit checklists are maintained for every lot of every job produced at our production facility.
- Mail delivered to the mail consolidation service is also tracked through specific auditing measures and is scanned until it is delivered to the local USPS distribution center.

